



Middle East Investor Relations Society

# conference & annual awards 2011



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Dear Friends and Colleagues,

Welcome to our Annual Conference and Awards Ceremony 2011 in partnership with our banner sponsor National Bank of Abu Dhabi.

The ME-IR Society was founded in 2008 upon the principle that timely and transparent communication is vital. The Board aim to ensure that our platform continues to promote greater openness and increased accountability to the Capital Markets activities in the Middle East.

The ME-IR Society takes pride in assisting regional companies by providing access to the necessary tools, resources and network of experts to support efforts to adopt and implement best practices. Our various initiatives (such as establishing Country Chapters, IR Training and Qualifications, regional seminars and networking) bear significant fruit, as through raising awareness we attract an even greater number of regional and international investors to our markets.

Our survey with Thomson Reuters Extel demonstrates the importance providing clear, consistent and timely information to the regional and international investment community. The results of the Awards reflect that as the capital markets of the Middle East continue to grow and develop, IR professionals will play an increasingly critical role in ensuring the very highest standards of disclosure and transparency at the firms they represent.

We are honoured by the participation in this year's Conference and Awards ceremony event by His Highness Sheikh Maktoum Hasher Al Maktoum, whose generous support underscores the importance of continuing progress towards international best practice in investor relations in the Middle East.

We would also like to also thank our sponsors; Ipreo, First Gulf Bank, Capital MS & L, Bank Audi and the Gulf Bond and Sukukh Association. As always, huge thanks and recognition must be given to our strategic partners for 2011, BNY Mellon, du, Emirates NBD, Mobily and Thomson Reuters. We are excited to growing this group in 2012.

In summary, we are tremendously confident and enthusiastic about the different key developments we are working on and would welcome your feedback surrounding not only our Annual Conference and Awards but all of our initiatives in the region. Thank you for taking the time to and share the event with us, we hope you find it beneficial.

Best Regards,  
The ME-IR Society Board

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 **IPREO**

# morning conference agenda

## 9.00 AM

Coffee and Registration

## 9.30 AM

**Introduction and Welcome Address** : Paul Reynolds, Chairman, ME-IR Society

## 9.45 AM

**Keynote Address** : His Highness Sheikh Maktoum Hasher Al Maktoum

## 10.00 AM

**Setting the scene - Global Economy - Emerging Markets and the Middle East.**

Head of Research / Head of Strategy : Tim Fox, Chief Economist, ENBD

## 10.20 AM

**Panel 1: Institutional Investor Panel**

Moderator: Hasnain Malik , Managing Director, Citi Investment Research & Analysis, MENA

*Panel Participants :*

Fadi Al Said, ING

David Verghese, ENBD

Hashem Montasser, Frontlane Capital

## 11.00 AM

**Coffee Break sponsored by the Gulf Bond and Sukukh Association**

Michael Grifferty - Chairman, GBSA to provide brief remarks on Debt IR

## 11.30 AM

**'Challenges faced by Middle East Companies'**

Presented by Oliver Shutzmann, Head of Investor Relations , SHUAA Capital

## 11.50 AM

**Panel 2: Addressing Challenges faced by Middle East companies**

Moderated by Oliver Schutzmman, Chief Communications Officer, SHUAA Capital

*Panel Participants:*

Ben Franz Marwick, Head of Investor Relations, Emirates NBD

Christian Kern, Head of MENA Research, JP Morgan

Richard Souri, FRM, Vice President MSCI

Christopher Laing; Managing Director, Head MENA Equity Capital Markets, Deutsche Bank

## 12.30 PM

**Panel 3: The competition for Capital and the importance of Executing an Effective IR Strategy for 2012**

Moderated by Peter Gotke, VP, BNY Mellon

*Panel Participants:*

Stephen Jordan, Head – Interest Rate and Liquidity Products Group, NBAD

Toby Wilkinson, Investor Relations & Capital Markets Communications Advisory

Paul Gay, CFO, Al Marai

Noor Sweid, Managing Director of Strategy at Depa United Group

## 1.15pm

Lunch at Origins Restaurant

# awards & afternoon agenda

## 2.30 PM

**ME-IR Society Awards Ceremony, based on results of the Thomson Reuters Extel 'Middle East Investor Relations Survey 2011' hosted by Brandy Scott of Dubai Eye**

## 4.00 PM

**Closing Remarks - By Paul Reynolds (ME-IRS Chairman)**

## 5.00 PM - 6.00 PM

**Corporate Reporting Workshop presented by Barry Dunne, Director, Merchant Cantos (Optional Extra, free to attend)**

The workshop will look at emerging trends in the corporate reporting cycle - from the preparation and communication of results through to the production of the Annual Report. Topics will include the use of video and social media to communicate the company story, what makes a good annual report and recent best practice examples.

## 7.30 PM

**Evening Dinner hosted by NBAD (within the Yas Viceroy Hotel)**



## Paul Reynolds

Chairman of ME-IR Society &  
Managing Director of Debt and Equity

Rothschild

Paul has over 20 years' experience as an adviser in the banking, debt and equity capital markets, having worked at Barings and Cazenove before joining Rothschild in 2005. He has been Head of Middle East Debt and Equity Advisory since 2008, in which role he advises Governments, Government related entities and large companies across the GCC. He is a founder committee member of the Association of Corporate Treasurers (ACT) Middle East, an Honorary Fellow of the ACT and Chairman of the Middle East Investor Relations Society.

Paul advises governments, large and small companies and bond trustees on capital structure, fund raising, refinancing and restructuring across the debt and equity product spectrum. He has been principal adviser on 92 such deals in respect of over €200 billion of financing since January 2003, having also separately provided non-transactional advice to 52 clients on capital structure, debt capacity, ratings issues and funding strategy over that period.

## His Highness Sheikh Maktoum Hasher Al Maktoum

Chairman  
SHUAA Capital



His Highness Sheikh Maktoum Hasher Al Maktoum is the Chief Executive Officer of Al Fajer Group, a leading diversified conglomerate in the United Arab Emirates, with interests in manufacturing, designing, travel, tourism, cargo handling, information services and trading. His Highness is also President of Al Fajer Properties, the conglomerate's property arm.

In addition to serving as Chairman of the Board and the Director of SHUAA Capital, His Highness is the Chairman of Dubai International Holding Company a private investment firm with extensive experience in natural resources, mining, traditional and renewable energy. His Highness is also the Chairman of Al-Nasr Sports Club and is known for being the founding investor of Virgin Megastores in the UAE and founder of A1GP in 2001. He has significant financial experience, which was exemplified with his leading role in the restructuring of Al Fajer Properties in 2008.

His Highness graduated with a Bachelor of Science degree in Business Administration in Finance. He has been recognised for his leadership qualities on a number of occasions, including being named 'CEO of the Year' by CEO Middle East in 2009 and 'Young Global Leader of 2007' by the World Economic Forum.



## Tim Fox

Head of Research & Chief Economist  
Emirates NBD

With over 20 years of international experience in the financial markets, Tim Fox has been serving as Chief Economist of Emirates NBD since November 2008 and as Head of Research since September 2010.

In this capacity, he and his team support all the functions of the Bank and he is responsible for the development, coordination, and production of economic and financial analysis and reports, with a focus on global and regional economies and financial markets.

Prior to joining Emirates NBD, Mr. Fox served as Director of FX Strategy at Dresdner Kleinwort in London. He has previously held senior economics and strategy positions at a range of global financial institutions in London and New York, including Barclays Bank and Standard Chartered, where his focus ranged from G10 to emerging market economies.

Mr. Fox graduated from the London School of Economics and Political Science in 1985. He is a frequent commentator on global and regional business channels, and writes regular articles for a number of prominent regional and global publications.



## Hasnain Malik

Board Member of ME-IR Society &  
Managing Director  
CITI Investment Research & Analysis MENA

Hasnain Malik is a Managing Director in Citi's investment research effort in the Middle East and North Africa (MENA) region, based in Dubai since 2007. He covers 17 companies and equity strategy across the region. Prior to this role he was in charge of Citi's Telecom Equipment research in Europe. He joined Salomon Brothers in March 1998 from BZW Securities. He has covered a number of sectors in research (including Economics, European Utilities and Global Technology) and achieved high rankings in Extel and Institutional Investor surveys between 1999-2011.

Hasnain holds a BSc Honours degree in Philosophy, Politics & Economics and an M.Phil. in Economics, both from Oxford University (which he attended from 1991 to 1996).



## Fadi Al Said

Head of Investments

ING Investment Management Middle East

Fadi joined ING Investment Management Middle East, as Director of Equities and the senior fund manager. Most recently, Fadi was a senior fund manager in the Asset Management division at NBD Investment Bank where he managed the two flagship funds (MENA equities and GCC balanced funds). Fadi was previously at Noor Capital where he was a Senior Vice President heading up the Asset Management division. He also worked for Damac Invest as a Senior Investment Manager, where he co-managed a multibillion Dirham portfolio invested in the MENA region. He was responsible for leading a team covering Saudi Arabia, Kuwait, UAE and other emerging markets. Prior to that, Fadi was the Head of Research at Al Jazira Bank in Saudi Arabia.

Fadi brings more than thirteen years of experience in portfolio management, research & asset allocation, and holds a Bsc in Economics from the University Of Jordan. Fadi became a CFA charter holder in June 2010.



## David Verghese

Fund Manager

Emirates NBD Asset Management

David Verghese is a Fund Manager at Emirates NBD Asset Management. In this role, he manages several equity funds and discretionary portfolios that are invested in the MENA region. He has been with Emirates NBD since 2007 and prior to that he was at Morgan Stanley in New York.

He holds a Bachelors degree in Commerce from Canada and a Masters degree in Finance from the United States. He is also a Chartered Financial Analyst.

# Hashem Montasser

Founder & Managing Partner  
Frontlane Capital

Hashem Montasser is the Founder and Managing Partner of Frontlane Capital, a Dubai-based asset management firm established in 2011. Previously, he headed the Asset Management business at EFG-Hermes for over six years and served on the Executive Committee of EFG-Hermes Holding Co.

Building EFG-Hermes' asset management business into the largest MENA-dedicated asset management group, Mr. Montasser increased assets under management fivefold over his tenure to USD5 billion by the end of 2010, while expanding its presence across the region with offices in Dubai, Cairo, Riyadh, Doha and Beirut. Mr. Montasser was also responsible for the overall implementation of the Investment Team's asset allocation strategy and chaired its Investment Committee. He oversaw a team of 50+ professionals managing more than 30 funds and 60 bespoke mandates investing in equities, fixed income and thematic strategies across the Middle East and Africa

Prior to that, Mr. Montasser worked at JPMorgan & Co in London where he had coverage responsibilities for Middle East financial institutions and central banks focusing on fixed income derivatives and alternative investments. Prior to this role, he worked at Merrill Lynch & Co in New York overseeing corporate and sovereign clients within the Emerging Markets Capital Markets Group. He also spent a short stint as Director of Business Development for New York-based internet start-up, Kozmo.com

Mr. Montasser graduated magna cum laude from Harvard College with a dual concentration in Economics and Near Eastern Languages and Civilization and obtained his Masters of Business Administration from the Harvard Business School.

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*Khaled Omar Al Kaf*  
chief executive officer & MD

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**Michael Grifferty**  
President  
Gulf Bond And Sukuk Association

Michael Grifferty helped found and leads The Gulf Bond and Sukuk Association (GBSA) the industry association representing the Arabian Gulf fixed income market. Previously, Michael had been a US Treasury sovereign debt and markets advisor, where he advised over forty countries and regional organizations. He has also consulted for the International Monetary Fund.

Prior to his international career, Mr. Grifferty was a senior vice president at Government Finance Associates, advising US state and local governments and public authorities.

Mr. Grifferty has degrees from New York University and Georgetown University.



***GBSA is the industry association representing the Arabian Gulf bond and sukuk market.***

**Contact:**

*Level 3, Gate Village Building 4  
Dubai International Financial Centre  
Phone: 971.4.401.9944  
E-mail: [info@gulfbondsukuk.com](mailto:info@gulfbondsukuk.com)*

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## Oliver Schutzmann

Board Member of ME-IR Society & Head of  
Investor Relations &  
Corporate Communications  
SHUAA Capital

Oliver Schutzmann is the Head of Investor Relations and Corporate Communications at SHUAA Capital, the leading regional investment bank. At SHUAA Capital he is also responsible for providing investor relations advisory services to investment banking clients. Based on 13 years of experience in investor relations and financial communications, Mr. Schutzmann is widely recognized for being the first to pioneer and promote international best practice investor relations in the GCC.

He started his career at Euromoney and has held senior positions with The Economist, Charles Barker smartcaps, FassEck & Cie, Smartequity Partners and ASDA'A Public Relations.



## Ben Franz Marwick

Board Member *ME-IR Society*  
Head of Investor Relations  
*Emirates NBD*

Ben joined Emirates NBD as Head of Investor Relations in September 2008. Earlier in 2008, Ben joined Gulf Finance House in Bahrain as Head of Investor Relations before which he spent five years in Investor Relations with RBS where he was integral in building and developing their IR team. From 2000 to 2002 Ben was a consultant to Fidelity Investment Management in both London and Bermuda.

A Chartered Accountant from South Africa, Ben trained and worked with Deloitte in Southern Africa and Bermuda in both audit and consulting capacities. He is also a CFA Charterholder and holds a Business Finance Honours Degree from the University of Cape Town.



## Christian Kern

Executive Director &  
Head of MENA Equity Research  
*J.P.Morgan, Dubai, U.A.E*

Christian Kern is an Executive Director and Head of MENA Equity Research at J.P.Morgan in Dubai. His senior coverage responsibilities are Telecoms. Christian joined J.P.Morgan from Lehman Brothers in London, where he was the co-head of the Telecoms team that was consistently top II-ranked (2002-08). Prior to this, he was with Citigroup for eight years as a Director in London, and worked in corporate finance for Communications Equity Associates in New York, and for goetzpartners in Munich.

Christian received an MBA degree with a major in finance from Columbia Business School and an MS in engineering from Technical University of Munich.



## Richard Souri

Vice President  
MSCI

Richard Souri is a Vice President, responsible for managing the company's business with Sovereign Wealth Funds, Pension Funds and Investment Consultants in the Middle East, based in Dubai. He has over 12 years of experience in the Financial Markets.

Prior to his current role, Mr Souri was Head of MSCI's Risk Implementation team and managed a team based in London and New York. Richard joined MSCI in 2001 and prior to joining MSCI, Mr Souri worked at BCG ValueScience Center for three years in M&A valuation and advisory.

Mr Souri has a BA in Physics from University of London, Queen Mary College. Richard is Fluent in English and Arabic.



## Dr. Christopher Laing

Managing Director  
Co-Head – Emerging Europe &  
Middle East & Africa ECM

Christopher Laing is Co-Head of ECM Origination in Emerging Europe and Middle East & Africa. He has been responsible for all of Deutsche Bank's ECM transactions in the MENA and Sub Saharan Africa region since early 2005 and is Dubai-based.

Christopher has over fifteen years of investment banking experience, all of which is in equity capital markets at Deutsche Bank. Prior to this role, Christopher headed the ECM team in Sydney for 2 years. Prior to this, he worked in London, New York and Hong Kong where his primary focus was equity-linked capital markets.

In the recent past, Christopher was the lead adviser on the US\$1.9bn Turk Telekom and US\$4.2bn record breaking Dubai Ports World IPOs, two private placements in the Kingdom of Saudi Arabia for AKMC and Tawadi and two Nigerian private placements. In addition, he coordinated Anglo American's sale of AngloGold (\$1.3bn) to Paulson in 2009 and structured Gulf Finance House's \$100m convertible sukuk. In 2010, he advised Bank Audi on their \$202m convertible sukuk, Orascom Development Holdings on its SFr 185m rights issue, Kingdom Holdings on its take private transaction of KHI, GEMS on its \$200m syndicated loan and AngloGold on its \$1.3bn placement/mandatory convertible issue.

Earlier GCC transactions include the groundbreaking US\$460m convertible sukuk for Aabar Petroleum and the US\$399m IPO of Kingdom Hotel Investments (KHI), a \$74m block trade in KHI shares for a founder shareholder and the \$1.3bn convertible for ADCB.

In Australia he led the A\$641m rights issue for Origin Energy, the A\$746m CULS issue and A\$270m placement for Metcash, the A\$975m IPO of Zinifex, the A\$90 million placement and A\$110 million convertible bond for DCA Group, and the A\$527 million IPO for Tishman Speyer. Prior to this, Christopher's highlight transactions include the Belgelic / Total Fina's €1.266 billion exchangeable bond and simultaneously €494 million offering, the Korea Deposit Insurance Corporation's US\$1.0bn exchangeable offering in 2000, IAG A\$1bn equity offering to fund IAG's acquisition of Avivia's Australian and New Zealand general insurance assets and the A\$850 million Westfield Trust exchangeable bond.

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**Peter Gotke**

Board Member *ME-IR Society*  
Vice President  
*Bank of New York Mellon*

Peter is on the board of the Middle East Investor Relations Society, and Chairs the Chapter Committee. Peter is a frequent traveller to the Kingdom, and knows the corporate world very well and in particular the key IR officers and CFO's. Peter has been involved in IR for over 12 years, mostly in emerging and frontier markets. Peter Gotke is also a Vice President at BNY Mellon, representing their Depositary Receipt interests in the Middle East. Peter is based in the Dubai office, supporting BNY Mellon Issuers, with responsibility for new Depositary Receipt programs in the region, and acting as a spokesperson in the media and at conferences for depositary receipts and investor relations.

Peter holds a BA in Business Studies and Marketing from London Metropolitan University and prior to joining the Bank, Peter was employed by the Corporate division of Thomson Reuters. At Thomson Peter held roles that included Sales Director of EMEA, and Managing Director of their Investor Relations practice in Asia Pacific. Peter brings to the Middle East over 12 years of investor relations experience from his time in these and other emerging markets.

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+9714 367 6153 | [fran.mcelwaine@capitalmsl.com](mailto:fran.mcelwaine@capitalmsl.com)

### LONDON

Steffan Williams  
+44 207 307 5330 | [steffan.williams@capitalmsl.com](mailto:steffan.williams@capitalmsl.com)



**Paul Gay**  
Chief Financial Officer  
Al Marai

Paul-Louis GAY is a senior finance executive, who has developed a very large and diversified expertise in the financial management of multinational organizations.

In his last tenure, Mr. Gay, was the Chief Financial Officer of Firmenich, the Swiss privately held Fragrances & Flavors house. In this position, he initiated several important change initiatives (SAP, acquisitions, restructuring), supervised the worldwide development and transformation of the firm, while influencing its strategic path. As member of the Executive Committee, he was directly responsible for the departments of Finance, Information Systems and General Services functions (about 500 people). At the same time he was the chairman of the SAP global program steering committee.

Mr. Gay holds an executive master's of business administration from ESCP (Option Finance) in 1980 and earned his French Public Accountant Certificate in 1982. He also obtained in 2003 the INSEAD Corporate Finance diploma. Mr. Gay is a member of the IMD Alumni Club Geneva.

He is a French national and speaks fluently English as well as Italian.



## Toby Wilkinson

Emerging Markets Investor Relations &  
Capital Markets Communications Advisory

Toby Wilkinson specialises in helping emerging markets companies meet the needs of international and regional investment communities. He works in-house for up to a year, setting up and training IR departments to improve standards of transparency and disclosure in line with international best practice. He has over 20 years experience in the City of London and emerging markets, particularly in the MENA region and he is part of the Shared Value network based in London ([www.sharedvalue.net](http://www.sharedvalue.net)).

He has an extensive background in international public company, private equity and corporate restructuring/turnaround environments and expertise in communicating with global and emerging markets equity and fixed income investors and analysts as well as financial media.

Recent major projects include:

Working in-house for the Omani Qatari Telecommunications Company SAOG(Nawras) advising on in IPO of the company on the Muscat Securities Market

In-house assignment at Mubadala PJSC in Abu Dhabi, bringing IR and capital markets communications practice into line with international standards



## Stephen Jordan

General Manager of Liquidity  
Management & Interest Rate Products  
NBAD Group

Stephen Jordan is the General Manager of Liquidity Management & Interest Rate Products Group at National Bank of Abu Dhabi and he is responsible for the NBAD Group's funding, liquidity and interest rate risk. Prior to joining NBAD in 2008, Stephen spent 18 years at SEB where he held various managerial positions including Head of Interest Rate Risk, Head of Proprietary Trading and Head of Treasury.



## Noor Sweid

Managing Director of Strategy  
Depa Ltd

Noor Sweid is Managing Director of Strategy at Dubai-based Depa Ltd, one of the world's largest interior contractors. After gaining an MBA from MIT Sloan School of Management, Noor joined the company in 2005 and immediately set about implementing international corporate governance standards whilst conducting a private placement. Within 3 years, Noor had made her mark by leading, what was the then the UAE's first privately-owned company, to float on NASDAQ Dubai and a secondary GDR listing on London Stock Exchange.

Depa is now a \$275 million market cap company, with more than 9,000 employees worldwide across Europe, Middle East and Asia and the Company was selected by the World Economic Forum in 2011 to join its Community of Global Growth Companies.



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**Brandy Scott**

Presenter

Dubai Eye Radio

Brandy Scott hosts the Business Breakfast, the flagship programme on radio station Dubai Eye 103.8. The four-hour drive time show was named Middle East Breakfast Show of the Year at the last International Radio Conference awards. Her ten years as a journalist in the Middle East have also seen her work across a variety of newspapers and magazines.



Nominees for the Best CFO for Investor Relations for the Middle East

<b>Mark Shuttleworth</b> - Emirates Integrated Company (DU)	<b>Ziad Makhzoumi</b> - Arabtec Holding
<b>Amit Jain</b> - Emaar Properties PJSC	<b>Jim Murphy</b> - National Bank of Kuwait (NBK)
<b>Georges Schorderet</b> - Al Marai	<b>Karim Karoui</b> - First Gulf Bank
<b>Jorgen Latte</b> - Omani Qatari Telecommunications (Nawras)	<b>Yuvraj Narayan</b> - DP World
<b>Ajay Bahri</b> - Qatar Telecom (Qtel)	<b>Ramzi Marie</b> - Qatar National Bank (QNB)

Nominees for the Best IR Website for the Middle East

<b>Al Marai</b>	<b>Industries Qatar</b>
<b>Emirates NBD</b>	<b>GB Auto</b>
<b>QTEL</b>	<b>Emaar Properties PJSC</b>
<b>Ethihad Etisalat (Mobily)</b>	<b>Commercial Bank of Qatar</b>
<b>DP World</b>	<b>Qatar National Bank (QNB)</b>
<b>Emirates Integrated Company (DU)</b>	

Nominees for the Best IR team for Crisis Communications for the Middle East

<b>First Gulf Bank</b>	<b>Industries Qatar</b>
<b>Omantel</b>	<b>GB Auto</b>
<b>Orascom Construction Industries</b>	<b>DP World</b>
<b>Emirates NBD</b>	<b>Orascom Telecom Holding</b>
<b>Al Marai</b>	<b>Qatar Telecom (Qtel)</b>
<b>Commercial International Bank (Egypt)</b>	

Nominees for the Best IR team for Corporate Access in the Middle East

<b>First Gulf Bank</b>	<b>National Bank of Abu Dhabi</b>
<b>Ethihad Etisalat (Mobily)</b>	<b>DP World</b>
<b>Orascom Construction Industries</b>	<b>Qtel</b>
<b>Emirates NBD</b>	<b>Qatar National Bank</b>
<b>Commercial International Bank (Egypt)</b>	<b>Al Marai</b>

Nominees for the Best IR team for Corporate Governance in the Middle East

<b>National Bank of Abu Dhabi</b>	<b>Orascom Construction Industries</b>
<b>Qtel</b>	<b>DP World</b>
<b>First Gulf Bank</b>	<b>EFG Hermes</b>
<b>Omantel</b>	<b>Emirates NBD</b>
<b>Al Marai</b>	<b>Emirates Integrated Company (DU)</b>

Nominees for the Best Company for Investor Relations: Bahrain

<b>Investcorp Bank BSC</b>	<b>Aluminium Bahrain (Alba)</b>
<b>Bahrain Telecommunications Co (Batelco)</b>	<b>Gulf Finance Bank</b>
	<b>Ahli United Bank</b>

Nominees for the Best Company for Investor Relations: Egypt

<b>Mobinil</b>	<b>GB Auto</b>
<b>Orascom Telecom Holding</b>	<b>Orascom Construction Industries (OCI)</b>
<b>Commercial International Bank (Egypt)</b>	<b>Telecom Egypt</b>

Nominees for the Best Company for Investor Relations: Kuwait

<b>Zain</b>	<b>KIPCO</b>
<b>National Bank of Kuwait</b>	<b>Mabane Company</b>
<b>Global Investment House</b>	

Nominees for the Best Company for Investor Relations: Oman

<b>Oman Telecommunications Co (Omantel)</b>	<b>National Bank of Oman</b>
<b>Omani Qatari Telecommunications (Nawras)</b>	<b>Renaissance Services</b>
	<b>Bank Muscat</b>

## the nominees

### Nominees for the Best Company for Investor Relations: Qatar

Industries Qatar  
Vodafone Qatar  
Qatar National Bank

Commercial Bank of Qatar  
Qtel

### Nominees for the Best Company for Investor Relations: Saudi Arabia

Saudi British Bank  
Dar Al - Arkan  
Al Marai

Samba Financial Group  
Etihad Etisalat (Mobily)

### Nominees for the Best Company for Investor Relations: UAE (Abu Dhabi & Dubai)

National Bank of Abu Dhabi  
Emirates NBD  
First Gulf Bank  
Drake & Scull International PJSC  
DEPA LTD.

Emaar Properties PJSC  
DP World  
Aramex  
Sourouh Real Estate  
Emirates Integrated Company (DU)

### Nominees for the Best Company for Investor Relations: The Levant

Blom Bank  
Solidere  
Bank Audi  
Jordan Telecom Group  
Arab Bank

### Nominees for the Grand Prix Award for the Best Company in the Middle East for Investor Relations

Nawras  
Orascom Construction Industries (OCI)  
Etihad Etisalat (Mobily)  
DP World  
National Bank of Abu Dhabi  
Industries Qatar

Bank Muscat  
Qtel  
Emirates NBD  
QNB  
Al Marai



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**Barry Dunne**  
Communications Consultant

Barry is a corporate communications consultant with over 20 years' experience working in capital markets. He is currently managing Merchant Cantos Middle Eastern business.

Previously he has worked at the London Stock Exchange, Thomson Financial, Investis and Radley Yeldar. Recently he has worked with companies such as Tesco, Marks and Spencer, Pearson, G4S, Syngenta, Sorouh, ADIA and Rolls Royce advising on best practice corporate reporting and online IR.



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## Getting involved

**We believe in collaborating closely with individuals and organizations who like our ideas and are keen to support a more efficient capital market through better investor relations.**

**Because of this we have signed many regional partnerships with organizations who are keen on joining us on this journey.**

**We look forward to hearing from you.**

To get involved, contact us:

Send us your feedback!

Maria Hunt - General Manager ME-IR Society

Tel: +971 50 984 7350

email: [info@me-irsociety.com](mailto:info@me-irsociety.com) / [mhunt@me-irsociety.com](mailto:mhunt@me-irsociety.com)

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ME-IR Society would like to thank:

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Hong Kong Tel: +852 3413 4388, Malaysia (under incorporation), United Kingdom Tel: +44 207 3933600,  
Switzerland Tel: +41 22 7075000, France Tel: +33 1 53230280, United States of America Tel: +1 202 8427900